

🛠️ **Nomikos is the contract intelligence platform built for SMBs** — AI analyzes business and legal risks in contracts in minutes, a shared workspace keeps every internal & external stakeholder aligned, and verified legal partners step in only when business teams want a lawyer's support. SMBs get coverage on the full contract lifecycle from first draft to signing, plus lawyer-quality outcomes at a fraction of the time and cost.

<p>50M+</p> <p>current SMB contracts executed annually in the U.S.</p>	<p>12M</p> <p>contract lawsuits filed every year against SMBs</p>	<p><12%</p> <p>of SMBs in contract-dense verticals use legal resources</p>	<p>80%</p> <p>of SMB owners would use AI-based contract review</p>
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NOMIKOS PLATFORM

- MARKETPLACE**
 Legal experts, on demand participation, and integrated workspace collaboration.
- WORKSPACE**
 Built for collaboration, negotiation, live editing, referencing, and escalation.
- AI ANALYSIS**
 Custom protocols, playbooks and workflows, with detailed lawyer-designed contract analysis.
- CORE PLATFORM**
 A complete agentic development & deployment platform that translates business intent into fully functional, enterprise-grade software.

THE SOLUTION

Legacy Legal Services Models

Lawyer matching without contract intelligence. Service-first, workflow-second. Reactive, manual, high friction, slows deals down.

Expensive Legacy Search Unknown Quality

★ HYBRID ZONE **TARGET**

NOMIKOS AI
AI + INFRASTRUCTURE + HUMAN ACCESS

Business and legal risk analysis, shared deal workspace, and built-in escalation to human legal marketplace — full contract lifecycle coverage at SMB speed.

AI Risk ID Collaboration Negotiation
Legal Escalation Services Marketplace

AI POINT-SOLUTIONS

AI Drafting & Review Tools

General AI for contracts. No legal playbooks, no workspace, no marketplace escalation. Insight without support.

AI Review Add-in Tool-only Surface
No Legal Escalation

CLM PLATFORMS

Enterprise Infrastructure (CLM)

Infrastructure-heavy but not a legal marketplace. Post-contract signing enterprise workflow, repository, and contract compliance platforms built for legal departments — inaccessible to SMB operators.

Workflow Repository Enterprise-Only

THE NOMIKOS ADVANTAGE

Built for SMB Teams, Not Law Firms

Upstream of legal tech with a focus designed to help SMBs close deals fast.

Unifies CLM Workflow

AI contract intelligence, integrated legal services, and contract management into a single SMB platform.

Embedded Legal Marketplace

One-click escalation generates repeat, qualified legal demand.

Viral Growth Loop

Dealmakers can invite counterparties into the platform for collaboration, and an opportunity to be a paying user.

MARKET OPPORTUNITY

TAM **\$50B-\$75B** 15M SMBs x \$5K / year
Global SMB contract & legal services spend

SAM **\$20B-\$35B** advertising, construction, consulting, event planning, finance, media & entertainment, travel
High-contract-density verticals

INITIAL BEACHHEAD SOM **\$10M-\$20M ARR**
Near-Term Opportunity
600K-1M contract-dense SMBs across Event Planning, Travel, Entertainment & Professional Services.

TRACTION & MILESTONES

- MVP under active development** — AI risk scoring & contract parsing in progress
- Early design partnerships** with SMB operators in Event Planning, Entertainment & Production & professional services
- Legal marketplace architecture** defined; initial firm relationships in exploration
- Founding team** with operator, legal, and AI product backgrounds

REVENUE ARCHITECTURE

SaaS Tiers	55%
Enterprise	25%
Marketplace	20%
Licensing	12%

SaaS Tiers Target: \$5K-\$25K ARR per SMB

THE ASK · USE OF FUNDS

Product & Engineering	45%
Go-to-Market & Sales	25%
Legal Marketplace Build	15%
Operations & G&A	15%

Goal: MVP → first paying customers → Series Seed readiness within 3 months

- 2 pilot deals near close; 5 active pipeline conversations with mid-market firms
- Fully functional, end-to-end, proprietary agentic development & deployment platform — is operational